



Miia Chambers  
Director of Development  
[Miia.chambers@p3charity.org](mailto:Miia.chambers@p3charity.org)



## P3 – how we work

- Flexible
- Collaborative
- Innovative
- Impactful
- Enterprising



## **What's ahead**

- Reform and services transformation
- New approaches / innovation
- Outcomes based commissioning
- Payment by results
- Area based budgeting
- New financing mechanisms
- Collaborations and alliances

## **P3 examples: innovation in action**

- Collaboration – Kilburn Youth Centre in the Camden North Partnership
- Community Enterprise Partnership with London Probation Trust and Blue Sky
- Cross Sectoral Alliances – co-creation
- Social Impact Bond – reducing re-offending

## Milton Keynes Case Study

- Milton Keynes Link Worker Plus
- 3 year project based at MK social care
- 1 of 12 national pilots funded by the Cabinet Office
- Focusing on Adults Facing Chronic Exclusion

## Case study: JT

- Homeless man over 10 yrs
- Alcohol dependant over 10 yrs
- Multiple short term sentences
- Mental health problems
- History of non-engagement with all services
- Referral to Link Worker Scheme

## Outcome

- Community alternative to custodial sentence
- Significant reduction in re-offending
- Appropriate health services
- Community treatment for alcohol dependency
- Supported into independent housing

## Cost Benefit

- Diversion from short custodial sentence - £20,000 per case ( Sainsbury 2009)
- Average cost of remand- £5250 ( Matrix 2009)
- Average cost of arrest - £1780 (RDA 2010)
- Average cost unopposed breach hearing- £2500 < per hearing (Thames Valley Probation 2010)
- Failed tenancy - £10,500 ( Milton Keynes Council 2010)
- Inappropriate Health Services - £7000 per annum (SP Milton Keynes 2010)

## Value for Money / SROI

Link Worker Plus summary findings:

- found **£10.2 million** savings to the public purse over three years (Revolving Doors Agency, DoH funded Financial Analysis Model)
- bridges a gap in provision identified by statutory partners
- delivers life changing outcomes and impact for excluded adults

## Our common sense approaches

- Not about labels
- Work with the person
- Responding to need
- System navigation
- Outcomes and evidence
- System change

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## Sticking to Mission

Improving life chances for the most vulnerable

...through innovation, transformation and  
enterprising approaches...

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